



seit 1782

Retail Price List 2010

All prices in Euro including 19 % german tax
Postage and insurance extra



Valid from March 22, 2010 · Prices on this Price List supersede previous Price Lists.
Prices and products subject to change without notice. Products subject to discontinuation without notice.

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Dealer Price List 2010

All Instruments delivered with one water-key
All leadpipes are produced in gold brass by default.

Mod. SINGLE HORNS

yellow-brass (M) gold-brass (G)

92	F-Vienna-horn , traditional Vienna design incl. F-crook	4.790,00	
93	F-horn, 3 valves , with Eb-crook	2.990,00	3.440,00
88	Bb-horn, 3 valves	2.870,00	3.300,00
90	Bb-horn , with A-thumb valve and stopping extension F-crook with two way valve for mod. 90	3.950,00 470,00	4.530,00 560,00
97	Bb-horn , with A-thumb valve and stopping extension, 5th valve as thumb lever for natural tones of F-horn	4.930,00	5.610,00
141	Eb-Altoborn , french horn shape, keys left or right hand, slides in nickelsilver, bore 11.9 mm, bell Ø 310 mm	3.090,00	3.510,00

DOUBLE HORNS, BB/F OR F/BB

Independent double horns

503	F/Bb-double horn , 90° change valve, winner of the German Musical Instrument Prize 1995 and 2005, in yellow-brass only	5.230,00	
403	F/Bb-double horn , new created model, well balanced weight, long leadpipe, soft response and sound	7.110,00	7.910,00
101	F/Bb-double horn , change valve offset, similar mod. 103, but large bell	6.610,00	7.420,00
103	F/Bb-double horn , the world famous Alexander model, offset change valve, its tone-quality and tune is out of reach Bb/A-valve crook and stopping extension for mod. 103 (incl. straight slide for the 1st valve Bb-horn)	6.610,00 500,00	7.420,00 580,00
104	F/Bb-double horn , similar mod. 103, plus E-/A-valve and stopping extension for F- and Bb-horn, 2 thumb levers	7.510,00	8.320,00
1103	F/Bb-double horn , K-model, valves inline, change valve with string action	6.610,00	7.420,00
1104	F/Bb-double horn , similar mod. 1103, plus E-/A-valve and stopping extension for F- and Bb-horn, 2 thumb levers	7.510,00	8.320,00
200	F/Bb-double horn , Jubilee model for 200 years anniversary, valves inline, change valve with string action, engraved nickel silver garland	7.030,00	7.850,00
203St	F/Bb-double horn , offset change valve, 3rd valve ascending (french system) with A-valve and stopping extension	7.510,00	8.320,00

Compensating double horns

102	Bb/F-compensating double horn	6.110,00	6.840,00
102St	Bb/F-compensating double horn , plus A-valve and stopping extension, 2 thumb levers	6.620,00	7.340,00



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DESCANT HORNS

Mod. Single horns

yellow-brass (M) gold-brass (G)

99	Bb alto-descant	3.200,00	3.680,00
105	F alto-descant, (or G alto with F-crook)	3.380,00	3.820,00
	extra charge for thumb lever (2.5 tone or as ordered)	550,00	580,00

Double horns

107	Bb/f alto-descant double, tuning bit in leadpipe, with A-valve and stopping extension, 2 thumb valves	6.900,00	7.730,00
	F-crook with two way valve for 107 or 107X	470,00	560,00
107X	Bb/f alto-descant double, independent by 2 leadpipes and 2 branches, separate tuning slides, with A-valve and stopping extension, 2 thumb valves	7.730,00	8.540,00

TRIPLE HORNS

303	F/Bb/f alto or Bb/F/f alto triple horn, independent valve slides, tuning bit in leadpipe	8.930,00	9.500,00
309	Bb/f alto/F-compensating triple horn, low F-horn (compensating) revised version 2009	10.830,00	11.370,00
310	F/Bb/f alto triple horn, choice of any sequence (to be specified when ordered), independent valve slides, tuning bit in leadpipe, 3-way-valve-system	10.290,00	10.820,00
301	F/Bb/f alto triple horn, bases on model 103, independent f alto by 2 leadpipes and 2 branches well balanced in sound of all horns, separate tuning slides	11.400,00	12.020,00

NATURAL HORNS

194	Natural horn in F, usual bore, nickelsilver slides	2.780,00
	combination crooks for mod. 194*	

E	Eb	D	C	Bb basso
90,00	120,00	E+Es	260,00	C+Es

*combination crooks have to be combined to reach desired pitch.
Saves space. Crooks and instrument fit into standard horn case

Historical Natural horn „Halari“

290	Natural horn in C, „Halari“, bore 11.3 mm, bell Ø 280 mm, engraved yellow-brass garland, with crooks for leadpipe, in yellow-brass only, pitch: a = 440 hz	4.220,00
	single crooks:	

Bb	A	G	F	E	Eb	D	C	Bb-basso
240,00	260,00	290,00	420,00	470,00	490,00	570,00	600,00	260,00

other crooks could be made for fixed order

020.	Case for model 290, wood, rectangular with top lid for horn and 8 crooks	480,00
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WAGNERTUBAS

108	Bb-single Wagnertuba , 4 valves	5.560,00	6.120,00
111	F-single Wagnertuba , 4 valves	6.100,00	6.770,00
110	Bb/F-double-Tuba , independent from each other, 3 valves plus change valve	8.820,00	9.550,00

All instruments, except for mod. 88, 93, 503, 99, 105, 194 and 290, could be made of nickelsilver (gold-brass (G) + 10 %)

HUNTING HORNS (PARFORCE)

1177	Parforce Horn in Bb and Eb , french horn bell and leadpipe, highly precise rotary change valve with spring action for ease of use, 2 water keys, tubing polished, no covering materials, finest craftsmanship, interior body Ø 435 mm	1.850,00	1.990,00
1179	Parforce Horn in Eb , two windings, french horn bell and leadpipe, tubing polished, no covering materials, finest craftsmanship, interior body Ø 435 mm	1.460,00	1.590,00

Extras for Horn

extra charge for detached bell	290,00
extra charge for hand hammered bell section	810,00
extra charge for extra waterkey	60,00
extra charge for adjustable handrest (flipper)	50,00
extra charge for adjustable fingerhook	50,00
extra charge for handmade engraving of Alexander blazon	220,00
extra charge for handmade engraving on garland („Gebr. Alexander, Mainz“)	140,00
extra charge for custom made rightfingered keys	670,00

	single horns	double/triple horns	wagnertubas
extra charge for lacquering	320,00	370,00	470,00
extra charge for silverplating*	610,00	1.020,00	
extra charge for goldplating*	2.840,00	3.520,00	
extra charge for silver/gold execution*		2.190,00	

* prices change without notice

	sterling silver	nickel silver	yellow-brass	gold-brass
extra flare	1.030,00	480,00	390,00	430,00
extra charge for nickel silver garland		150,00	150,00	150,00
extra leadpipe	570,00	310,00	270,00	270,00
extra leadpipe custom made	650,00	390,00	350,00	350,00



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extra charge for lacquering flare	120,00
extra charge for lacquering flare (inside only)	90,00
extra charge for silver plating flare*	230,00
extra charge for silver plating flare (inside only)*	290,00
extra charge for gold plating flare (inside only)*	550,00
extra charge for silverplating (outside), goldplating (inside) flare*	590,00
extra charge for goldplating flare*	690,00

*Prices change without notice

TRUMPETS & FLUGELHORNS

1018	Bb-Trumpet , 3 piston valves made from high-grade steel, slides nickel silver	2.330,00	2.420,00
6	Bb-Concert-Trumpet , 3 rotary valves, bore 11.5 mm, bell Ø 135 mm	2.430,00	2.540,00
19	C-Bass-Trumpet , (in Bb if so requested), 4 rotary valves, slides nickel silver, bore 12.5 mm, bell Ø 160 mm, main tuning slide with trigger	4.560,00	5.000,00
70	Bb-Flugelhorn , 3 rotary valves, slides nickel silver, bore 11.0 mm, bell Ø 150 mm	2.350,00	2.730,00
	Trigger on 3rd valve for model 6 and 70		200,00
1070	Bb-Flugelhorn , 3 piston valves made from high-grade steel, slides nickel silver, tuning bit in leadpipe, bore 11.0 mm, bell Ø 150 mm	2.300,00	2.540,00
36	Eb-Fanfare in historic design , Eb exact pitch through authentic historic scale, engraved garland on bell, tuning bit in leadpipe, bore 12.1 mm, bell Ø 142 mm	990,00	

TENORHORNS & BARITONES

145	Bb-Tenorhorn , large scale, oval shaped, 3 rotary valves, unibal linkages, slides nickel silver, bore 13.5 mm, bell Ø 250 mm	3.740,00	4.380,00
150	Bb-Baritone Horn , large scale, oval shaped, 4 rotary valves, unibal linkages, slides nickel silver, bore 15.5 mm, bell Ø 270 mm, nickel silver garland	4.940,00	5.650,00
151	Bb-Baritone-Tuba , 4 rotary valves, straight tuba shape, Unibal linkages, slides nickel silver, bore 15.5 mm, bell Ø 310 mm, nickel silver garland	5.030,00	5.690,00
	extra valve for left or right hand, length on request	730,00	860,00

TUBAS

163	Bb-(or C-) Tuba , wide scale design, 4 rotary valves, slides nickel silver, engraved nickel silver garland, bore 20.5mm, bell Ø 415 mm, length 1030 mm	9.440,00	10.880,00
164	Bb-Tuba , extra wide scale (Kaisertuba), 4 rotary valves, slides nickel silver, engraved nickel silver garland, bore 21.5 mm, bell Ø 450 mm, length 1060 mm	11.330,00	13.030,00
	extra 5th valve, length on request	1.170,00	1.170,00
173	C-Tuba , 5 rotary valves, additional 2-tone valve for right thumb, bore 19.5 mm, engraved nickel silver garland, bell Ø 450 mm, length 1030 mm	10.520,00	12.080,00
155	F-Tuba , wide scale, 5 rotary valves, additional valve (usually 5/4 tone) for left or right hand, slides nickel silver, engraved nickel silver garland, bore 18.5mm, bell Ø 380 mm, length 970 mm	9.650,00	11.080,00
157	F-Tuba , wide scale design, 4 rotary valves for right hand, additional 2 rotary valves for left hand, slides nickel silver, engraved nickel silver garland, bore 18.5 mm, bell Ø 380 mm, length 970 mm	11.620,00	13.380,00



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EXTRAS FOR BRASS INSTRUMENTS

	Trp/Flgh	Basstr.	Tenorhr/ Bar.	F-Tuba	Bb/C-Tb.	Kaisertb.
extra charge for lacquering	170,00	270,00	430,00	640,00	670,00	710,00
extra charge for silverplating*	520,00	680,00				

*prices change without notice

CASES AND GIG-BAGS

Cases, flat cases and case covers

	code	
Alexander Cabin-case , detached bell, fits into baggage-deposit in airplane cabin	23100580055	450,00
Alexander luxury flat-case , detached bell, space for mute and music		
- for small-sized horns (mod. 103, 104, 107, 90, 97)	23100580053	450,00
- for big-sized horns (mod. 503, 1103, 101, 102, 1104, 203St)	23100580054	450,00
- for horns with F-body size (403, 200)	23100580066	450,00
- for Triple horns (mod. 303, 309, 310, 107X), no space for music	23100580052	450,00
Alexander luxury shaped-case , for fixed bell		
- for small-sized horns (mod. 103, 104, 107, 90, 97)	23100580050	495,00
- for big-sized horns (mod. 92, 503, 1103, 101, 102, 1104, 200, 203St, 403)	23100580051	495,00
- for Triple horns (Mod. 303, 309, 310, 107X)	23100580052	495,00
Alexander basic shaped-case , for fixed bell, black plastic		
- for model 503, 88, 93	23100580048	250,00
Alexander basic flat-case for 503 detached bell only	23100580067	310,00
Case-cover for shaped case , nylon, with pocket for music	23600000012	200,00
Case-cover for luxury flat case , nylon	23600000006	170,00
Case-cover for Cabin-case , nylon, with pocket for music	23600000007	190,00
Alexander case for Parforce Horn , black plastic	23100580047	200,00
Alexander basic case for trumpet/flugelhorn		
- mod. 1018	23100580021	120,00
- mod. 6	23100580019	120,00
- mod. 1070	23100580022	120,00
- mod. 70	23100580020	120,00
Alexander luxury case for trumpet/flugelhorn , with large compartment for accessories		
- mod. 1018	23100370003	230,00
- mod. 6	23100580038	230,00
- mod. 1070	23100580041	240,00
- mod. 70	23100580039	240,00
Alexander case for tenorhorn and baritone , black plastic	23100580007	280,00
Alexander case for bass trumpet with compartment for accessories	23100580059	330,00
Alexander case for baritone-tuba mod. 151	23100580056	610,00
Alexander case for tuba , black plastic		
- for mod. 155, 156, 157, 166	23100580008	730,00
- for mod. 163, 173	23100000011	760,00
- for mod. 164	23100580010	820,00
Alexander case for Wagnertuba	23100000057	580,00



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Gig-Bags (backpacks) for horns

Brasil Gig-Bag MB2-L for fixed bell, fine leather, fiberglas-frame, with bag for music	23604860008	680,00
Brasil Gig-Bag MB2 for fixed bell, water-proof nylon, fiberglas-frame, with bag for music	23604860009	495,00
Brasil Gig-Bag MB1 for detached bell, water-proof nylon, fiberglas-frame, compartment for accessories inside	23604860007	450,00
Brasil Gig-Bag MB1-L for detached bell, fine leather, fiberglas-frame, compartment for accessories inside	23604860006	650,00
Brasil Gig-Bag MB5S for detached bell, water-proof nylon, fiberglas-frame, space for music stand and mute available, compartment for accessories in- and outside	23604860016	495,00
Brasil Gig-Bag MB5S-L for detached bell, fine leather, fiberglas-frame, space for music stand and mute available, compartment for accessories in- and outside	23604860017	680,00
Brasil Gig-Bag MB5 , compact style of MB-5S, space for mute	23604860024	495,00
Brasil Gig-Bag MB5-L , same as MB-5, fine leather	23604860026	680,00
Brasil Gig-Bag MB7 for detached bell, fiberglas-frame, water-proof nylon, space for mute, compartment for accessories inside	23604860025	510,00
Brasil Gig-Bag MB7-L , same as MB-7, fine leather	23604860027	680,00
Brasil Gig-Bag MB8 for detached bell, fiberglas-frame, water-proof nylon, extra flat case, space for mute, with bag for music	23604860046	510,00
Brasil Gig-Bag MB8-L , same as MB-8, fine leather	23604860048	680,00
Alexander Gig-Bag for detached bell , light weight, cordura/leather, space for two mutes	23600000003	390,00
Alexander Gig-Bag for fixed bell , fiberglas-frame, nylon, black	23600000002	290,00
Gig-Bag for french horn fixed bell , heavy black water-proof fabric	23602190003	250,00
Gig-Bag for french horn as before but for detached bell <i>please specify horn-model for order</i>	23602190004	210,00

ACCESSORIES

Woodmutes

model J.P. for Wagnertuba	22301600005	280,00
model J.P. for french horn , tuneable	22301600001	150,00
model J.P. for F-Tuba		400,00
model J.P. for B- or C-Tuba	22301600004	380,00
Engemann 210 , tuneable at the top, small-sized typ	22300970002	180,00
Engemann 220 , tuneable at the bottom, middle-sized typ	22300970006	180,00
Engemann 240 , tuneable at the bottom, large-sized typ	22300970007	180,00
Engemann 380 , for Bb-Wagner-tuba, tuneable at the top	22300970011	510,00
Engemann 390 , for F- and Double-Wagner-tuba, tuneable at the top	22300970012	510,00
model MB for french horn , tuneable	22304860001	200,00

Further mutes

Carbonmute Don Maslet for french horn , tuneable	22309330001	110,00
Stopping-mute Alexander , tuneable, with two cups	22305790003	198,00
Stopping-mute , Tom Crown	22312790028	80,00



ACCESSORIES

Bag for horn-mute , fine leather, black	23600860001	66,00
Bag for horn-mute , nylon, different colours	23604860004	24,00
Bag for mouthpiece for horn , fine leather	22900860016	15,00
Mouthpiece Alexander , silver plated, different sizes <i>- sizes see catalogue, for order advice</i>		56,00
Mouthpiece Alexander, Exclusive Line , cup gold plated with screw rim (silver or gold plated), different sizes <i>- sizes see catalogue (page 28), for order advice</i>		150,00
Adjustable finger-hook for horn	11700420028	31,00
Adjustable hand-rest (Flipper) for horn	11700420005	31,00
Pencil holder for horn	22900000001	3,00
Slide fixer for horn	10500420004	5,00
<i>for F-Wagnertuba mod. 111</i>	10500420010	5,00
<i>for Bb-Wagnertuba mod. 108</i>	10500420009	5,00
Loop for the left hand for better handling, fine leather	22900860042	40,00
Handguard , fine leather		
<i>- trumpet</i>	22900860007	11,00
<i>- french horn with string</i>	22900860041	12,50
<i>- french horn with velcro fastener</i>	22900860040	14,00
Fine leather protectors , set of 4 pieces, for french horn levers	22900860030	15,00
Address tag Alexander	22900860038	7,00
Music lyre for model 103 , complete set, available for different models	10700000003	66,00
Alexander oil and grease set with care instructions (specified below)	22500000004	25,00
<i>- Alexander Bearing- & Link Oil</i>	22500000007	6,00
<i>- Alexander Unibal- & Key Oil</i>	22500310007	6,00
<i>- Alexander Valve Oil</i>	22500000006	5,00
<i>- Alexander Grease</i>	22500000005	8,00
Polishing cloth Alexander	22900000191	2,00
Cleaning set for horn	22501620024	15,00
Berp , embouchure trainer, silver plated	22100240007	23,00
Breath trainer , for controlling the breathing-technique	22906760001	29,00
Jet Cleaner fits to common shower hose, for cleaning inside the instrument		
<i>trumpet</i>	22502180001	15,00
<i>french horn</i>	22500420001	15,00
<i>tenorhorn/trombone (small)</i>	22502180002	15,00
<i>tenorhorn/baritone</i>	22502180003	15,00
<i>tuba</i>	22502180005	15,00
Key organizer Alexander , gift box	26700000001	17,00
Coasters Alexander , set with 6 pieces, fine leather, embossed	22900860044	22,90